

Frequently Asked Questions

Q1: What is the nature of the agreement between Perot Systems and JWild announced today?

Perot Systems has announced an agreement to acquire JWild pending government approval. The acquisition of JWild will enhance Perot Systems' position in the MEDITECH community, providing the company the ability to now offer services ranging from design and implementation through operation of MEDITECH applications. The quality, competency, and capability of our team at JWild will be a key factor in driving the future growth of Perot Systems' healthcare business unit. Together, we will be able to provide more options to the MEDITECH community to help you improve healthcare delivery.

Q2: Who is Perot Systems?

Perot Systems is a Fortune 1000 company and a worldwide provider of information technology services and business process solutions to over 400 customers in 11 countries around the world. Perot Systems integrates expertise from across the Corporation to deliver custom solutions that enable clients to accelerate growth, streamline operations, and create new levels of customer value. Additional information on Perot Systems is available at <http://access.perotsystems.com/about/companyFAQs.htm>.

Q3: What does Perot Systems specifically do and what markets are they in?

Perot Systems serves clients by delivering services and solutions focused on each client's specific needs, with particular emphasis on developing and integrating information systems, operating and improving technology and business processes, and helping clients transform their business. Perot Systems offers a range of services that complement our own. Where JWild develops and provides solutions that help you implement and optimize your technology and MEDITECH applications, Perot Systems has focused on actual assistance with operations. Perot Systems provides an alternative to customers who choose to outsource their operations. Perot Systems' primary focus is on business integration, systems integration and application development, and infrastructure services. Perot Systems is the IT services industry leader in [healthcare](#) solutions, a leading provider of services to the U.S. [government](#), and an expert in solutions for [commercial](#) customers, including [engineering and construction](#) companies, [manufacturers](#), and [financial services](#) firms.

Q4: Is Perot Systems a solid company in terms of financials?

Yes, Perot Systems reported more than \$2.3 billion in annual revenue in 2006. More detailed financial information can be found in the Perot Systems 2006 Annual Report at www.perotsystems.com.

Q5: Where are Perot Systems' corporate offices located? Other offices?

With over 23,000 employees, Perot Systems operates from 130 locations across the United States, Europe, and Asia. The corporate headquarters is located in Plano, Texas, a suburb of Dallas. A sample of Perot Systems' offices in the U.S. include Phoenix, Arizona; Los Angeles, California; Tampa, Florida; Lexington, Kentucky; Boston, Massachusetts; Wellesley, Massachusetts; Providence, Rhode Island and Woonsocket, Rhode Island to name a few. Other offices are located in Europe and Asia including London, United Kingdom; Hong Kong; Singapore; Bangalore, India and Frankfurt, Germany, among others.

Q6: Why is JJWild attractive to Perot Systems? Why is Perot Systems acquiring JJWild?

The acquisition of JJWild will enhance Perot Systems' position in the MEDITECH community. Perot Systems values the experience and expertise of the JJWild team and looks forward to collaborating with us to help drive additional success in MEDITECH-specific segments of the healthcare market. Leveraging the combined capabilities of Perot Systems and JJWild, the company will now have the ability to offer services ranging from design and implementation through operation of MEDITECH applications to help improve healthcare delivery.

Q7: How does this acquisition benefit JJWild's clients?

You will continue to receive the same level of service and attention that you've come to expect from JJWild. Going forward, you also can benefit from the expanded offerings that will be available by leveraging the combined capabilities of JJWild and Perot Systems. These services will range from design, implementation, and optimization of your technology and MEDITECH applications through an outsource option for operation of MEDITECH applications – all with the focus on helping you improve healthcare delivery. Additionally, Perot Systems' vast global presence may be valuable if you have international needs.

Q8: How does the acquisition benefit JJWild?

Becoming part of Perot Systems strengthens JJWild's continuing growth potential. With your help, we have achieved significant success over the years providing solutions for the MEDITECH community and we look forward to building on that success in the future. Perot Systems values our extensive experience in healthcare information technology and our unparalleled expertise in the MEDITECH arena. Perot Systems' intent is to preserve the success we have created and build on it.

JJWild's ability to grow will be enhanced significantly by collaborating with Perot Systems. Perot Systems' ability to invest in JJWild will enable us to pursue additional business opportunities.

Another benefit is the fact that Perot Systems' offerings complement our own. By leveraging the combined capabilities of JJWild and Perot Systems mentioned in Q3, we can provide you with more options – options that now range from implementation and optimization of your technology and applications to assistance with your operations through a variety of hosting options.

Q9: How does MEDITECH feel about the acquisition?

MEDITECH is supportive of the acquisition. Howard Messing, MEDITECH's President and COO, stated that MEDITECH is "very happy with the recent announcement regarding JJWild and Perot Systems. As we respond to the increasingly complex requirements of healthcare, we believe that the broader capabilities of JJWild/Perot Systems will be invaluable in implementing patient safety and quality initiatives. JJWild will not only be able to support our customers who require implementation and optimization services for technology and applications, but will also have the capability to provide operating assistance to those customers who desire that additional level of support."

Q10: What is the timeline for actions?

Following today's announcement, we will file with the Securities and Exchange Commission under the Hart-Scott Rodino Antitrust Improvement Act of 1976 for approval of the contract signed between Perot Systems and JJWild. We expect no impediments to the partnership and upon receiving regulatory approval, the acquisition of JJWild by Perot Systems will be concluded.

Q11: Will JJWild be changing its name?

No name change is contemplated at this time. We will continue to conduct business as “JJWild”.

Q12: Who manages the new operation? How will JJWild fit into the Perot Systems organization?

The individuals currently managing the day-to-day operations of JJWild will continue to operate within their existing organization structure. The JJWild business unit will have a reporting relationship into Perot Systems, as part of its Healthcare Industry Group.

Q13: Will all of JJWild’s employees transition to Perot Systems or will there be reductions?

Perot Systems is pleased to welcome all JJWild employees to Perot Systems and does not plan any staff reductions. All individuals currently employed by JJWild who are active employees or on short-term disability at the time of the transition will join Perot Systems.

Q14: Will my primary point of contact within JJWild change?

No, you will continue working with your existing points of contact.

Q15: Does my existing contract with JJWild automatically transfer to Perot Systems?

We expect existing contracts to remain in effect with JJWild under the ownership of Perot Systems.

Q16: Are the terms the same? Are service level agreements the same?

Yes, the terms and service levels remain the same.

Q17: Overall, what is the biggest change I should expect from the acquisition of JJWild by Perot Systems?

The biggest change will be in our ability to provide you expanded capabilities in global consulting, systems integration, business process, and IT outsourcing services.

Q18: What will I experience during this transition?

We expect our customers to enjoy the same level of service after the transition as you enjoyed prior to the acquisition. We are committed to business as usual. We would welcome the opportunity to talk with you if you should have any questions or concerns.

Please don’t hesitate to call your Account Manager. Or if you should prefer, feel free to call Tom Tibbetts, Vice President of Sales (US), at 781-401-2113 or Gord Curl, National Sales Manager (Canada), at 339-222-2722.