

JJWILD INFRASTRUCTURE SOLUTION OFFERINGS



*MEDITECH-Certified
Technologies
&
Associated Services*

In today's increasingly complex healthcare environment, JJWild is committed to partner with you to ensure you are implementing the best solutions possible for your organization. Each solution we develop and deliver will be tailored with your goals, service and technical requirements, and budget constraints in mind. We strive to earn the credential of MEDITECH's preferred integrator every day.

Our leadership in the design and integration of technology and infrastructure solutions, combined with our deep expertise in MEDITECH's application portfolio, helps healthcare organizations improve the efficiency and quality of their operations. We differentiate ourselves on the basis of our exclusive dedication to the MEDITECH community and our ability to provide a unique and comprehensive solution integrating people, process, and technology to optimize healthcare delivery. With technology and application expertise in house, JJWild can provide you the most complete and comprehensive solution in the market ensuring quality and minimizing risk.

JJWild's Infrastructure Solution Highlights:

- ✓ 100% Focus on MEDITECH
- ✓ Certified Products
- ✓ Guaranteed Design
- ✓ Reduced Responsibility and Risk
- ✓ Competitive Price and Most Choice
- ✓ Assured Customer Satisfaction

100% Focus on MEDITECH

JJWild is dedicated solely to the MEDITECH community.

- 100% of JJWild's employees are focused on helping MEDITECH healthcare organizations maximize the return on their MEDITECH HCIS investment
- JJWild has valued our relationship with MEDITECH for over 20 years
- MEDITECH has awarded JJWild the credential of MEDITECH's preferred integrator - a credential we seek to earn every day
- We are honored to work in partnership with MEDITECH, essentially serving the role of their technology division

Certified Products

We certify technology products for compatibility with your MEDITECH HCIS and compliance with MEDITECH's performance standards.

- JJWild partners with MEDITECH to co-develop, test, and certify all manufacturers' technology products including BridgeHead, Dell, EMC, HP, IBM, and Stratus Technologies
- We have invested in an on-site state-of-the-art lab with over \$3 million of server and storage products to test compatibility with MEDITECH applications and determine methods to optimize the respective technologies
- JJWild has a unique knowledge of "MEDITECH Best Practices" and is often the first to know of any platform changes to the MEDITECH software

Guaranteed Design

Our company will not only provide you certified products, but a design guaranteed to work in your environment and meet the requirements stipulated in your project.

- When JJWild provides you a complete infrastructure solution, we contractually commit to a design that will meet your specified project requirements and work in your environment
- JJWild's co-development and certification process with MEDITECH provides us knowledge of design architecture, set-up parameters, and integration of third party technologies, critical in this increasingly complex HCIS infrastructure environment
- All our engineers have earned advanced certification for relevant server and storage technologies to ensure your infrastructure is implemented effectively and compliant with MEDITECH





ACHIEVE THE POWER OF



MEDITECH-Certified
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Reduced Responsibility and Risk

Serving as your prime technology integrator, JJWild will assume responsibility for your overall infrastructure solution and lessen your organization's risk.

- JJWild will manage the integration of all technology vendors and third parties including BridgeHead, Dell, EMC, Forward Advantage, FormFast, HP, IBM, and Stratus Technologies to ensure a seamless integration for your organization
- Our team prides itself in its ability to integrate the many components involved in your customized and complex HCIS infrastructure
- We will leverage our experience working with MEDITECH hospitals worldwide to lessen your organization's risk and free up your staff's time to focus on other important initiatives

Competitive Price and Most Choice

Our company provides you with the most MEDITECH certified technology choices at the most competitive pricing.

- Our strategic partnerships with all leading technology vendors ensure you the most choice of cutting-edge MEDITECH-certified products
- We are able to leverage our strong vendor partnerships to negotiate the best prices on your behalf for the products that meet your organization's needs
- JJWild is committed to providing you market-competitive hardware pricing
- Our relationships with all leading technology vendors allow us to provide you unbiased advice on hardware options to help you make the right selection for your organization

Assured Customer Satisfaction

At JJWild, our greatest goal is your satisfaction.

- JJWild is committed to partner with you to implement the best infrastructure solution possible, tailored to meet your organization's strategic goals
- We provide on-site implementation services to ensure success
- We will transfer our knowledge to your IT staff to ensure a smooth transition
- Our team will serve as your single point of contact, advocating on your behalf with all vendors and MEDITECH for resolution, should an issue arise

Customer Testimonials:

"JJWild is able to bring to our facility a level of knowledge about MEDITECH that we could not find anywhere else. Through this knowledge, JJWild is able to offer us not only consulting services, but expertise in hardware, from solutions, storage, imaging, wireless technologies, and numerous other areas." – Robert C. Walker, Chief Information Officer/Chief Privacy Officer, Carteret General Hospital, North Carolina

"I consider JJWild to be emerging as a valuable partner within my organization. I attribute that value to several key success factors. JJWild has committed to spending the time to understand the hospital business model and the technical goals that we must achieve. That business knowledge and understanding are tied to the quality of service they deliver." – James Mattheu, Information Technology Director, Johns Hopkins Bayview Medical Center, Maryland

"The hardware implementation for the MEDITECH Client/Server met our expectations. Rack, power, and cabling design is well appreciated with its professional and clean layout. Being a JJWild client on the MEDITECH MAGIC OSAL hardware, we have high expectations for the Client/Server systems. We appreciate JJWild consistency in quality design and implementation." – Paul Novelli, Technical Services Manager, Hillcrest Health System, Texas

