



# Facts

## Who We Are

At Perot Systems, we always strive to ensure that our performance exceeds our clients' expectations. The true measure of our success is being there when clients need us most and coming through when challenges are greatest. When we do that, we earn trust and deliver added value.

## How We Work

Our unified global delivery platform is designed with consistent processes and proven tools that are tailored to meet your unique business needs. No matter where you are located, our responsive global delivery team provides reliable and predictable service levels to get the job done right, the way YOU need it.

## Trusted by Clients Worldwide

Professionals in select industries and the government sector rely on Perot Systems. We focus on targeted clients to bring you deep expertise earned through successful engagements worldwide.

Perot Systems collaborates with:

- **Healthcare:** Providers, Payers, Life Sciences Companies, and Suppliers
- **U.S. Government:** National Defense, Homeland Security, Federal Civilian Agencies, and the Intelligence Community
- **Commercial:** Consumer, Engineering & Construction, Manufacturing, and more

## What We Do

We blend our core technology and business process competencies with your inherent strengths so you benefit from integrated solutions that help ensure immediate operational improvements and sustainable return on investment.

Our four core capabilities include:

- **Consulting Solutions** – Get industry-specific counsel on strategy, technology, and management.
- **Business Process Solutions** – Improve business efficiencies and reduce costs.
- **Applications Solutions** – Optimize your applications with our expert assessment, development, management, migration, reengineering, and testing services.
- **Infrastructure Solutions** – Enhance network and information security with solutions that manage and align system technologies with business strategy.

## About Perot Systems

Founded in 1988 by a team of eight technology industry pioneers, including Ross Perot

Fortune 1000 corporation with 2006 revenues of \$2.3 billion

Employs more than 22,000 associates serving more than 500 clients in North America, Europe, and Asia

Maintains a global network of delivery centers and manages more than 180,000 desktops, notebooks, and servers worldwide

Ranked #2 "Most Admired Company in America" in the IT services sector by *Fortune* magazine

Named along with Old Mutual Financial Network as the 2007 Best Partnership by the highly-regarded Outsourcing Excellence Awards

Made *Forbes* magazine's "Platinum 400 Best Big Companies" list for the fourth consecutive year

Listed on the New York Stock Exchange as "PER"

## Our Values

We serve our customers.

We value our people.

We operate with integrity.

We reward our stockholders.

We contribute to our community.

TRUSTED

"With Perot Systems, we have the best relationship on the planet. We trust them to help us succeed, and they always come through."

*Tyler Best*  
Senior Vice President & CIO  
Vanguard Car Rental USA Inc.

"Trust is at the core of the Harvard Pilgrim and Perot Systems relationship. The tight collaboration and business transparency that exist between us allows both teams to achieve our goals."

*Charles D. Baker*  
President & CEO  
Harvard Pilgrim Health Care

"Based on a history of success, we continue to trust Perot Systems to provide many of our key customer service processes—and they continue to exceed our expectations."

*Dave Smith*  
Senior Vice President of Operations  
Old Mutual Financial Network

# CLIENTS

## REPRESENTATIVE CLIENT LIST

- AARP
- Albany International
- Akin Gump Strauss Hauer & Feld LLP
- Altivity Packaging
- AmeriCredit Corp.
- Bankers Life and Casualty Company
- Brightstar Corporation
- Budget Truck Rental
- Catholic Healthcare Partners
- Catholic Healthcare West
- Cedars-Sinai Health System
- CHN Global N.V.
- CVS/pharmacy
- Daughters of Charity Health System
- Federal Aviation Administration
- FedEx Ground
- Genworth Financial
- Harvard Pilgrim Health Care, Inc.
- Hubbell Incorporated
- KB Home
- Key Safety Systems, Inc.
- Lockheed Martin Aeronautics Company
- Lucile Packard Children's Hospital
- Lufthansa Systems AG
- MAG Industrial Automation Systems
- Medical Benefits Fund of Australia (MBF)
- MicroTRAK GPS, Inc.
- Mount Sinai Hospital
- NASA
- National Oceanic and Atmospheric Administration
- Neenah Paper, Inc.
- North American Medical Management
- Northern Arizona Healthcare
- Old Mutual Financial Network
- Owens & Minor, Inc.
- Parsons Corporation
- Personal Shopper, Inc.
- Physicians Plus Insurance Corporation
- PTC Alliance Corporation
- Severstal North America
- St. Joseph Health System
- Stanford Hospital & Clinics
- Tenet Healthcare Corporation
- Thomas Strip Steel Division of the Corus Group
- Triad Hospitals, Inc.
- Triton Container International Limited
- Tufts-New England Medical Center
- U.S. Air Force
- U.S. Citizenship and Immigration Services
- U.S. Coast Guard
- U.S. Department of Education
- U.S. Department of Energy
- U.S. Department of Health and Human Services
- U.S. Department of Homeland Security
- U.S. Department of Justice
- U.S. Department of Veterans Affairs
- U.S. Intelligence Community
- U.S. Navy
- UBS Investment Bank
- University Physicians & Surgeons, Inc.
- Vanguard Car Rental USA Inc.
- Volkswagen of America, Inc.
- Vought Aircraft Industries, Inc.
- Washington Group International, Inc.
- Wellpoint Health Networks, Inc.
- Whirlpool Corporation
- Wolters Kluwer

## The Perot Systems Service Lines

### CONSULTING & APPLICATIONS

#### Consulting

- Business Consulting
- Technology Consulting
- Enterprise Solutions Consulting
- Business Transformation Management
- Enterprise Alignment and Diagnostics

#### Industry Solutions

- Healthcare
- Government
- Financial Services and Insurance
- Manufacturing
- Travel, Transportation, and Logistics
- Communications and High Tech

#### Global Sourcing

- Applications Outsourcing
- Complete Lifecycle Services for Both Custom-Designed and Packaged Applications (SAP, Oracle, PeopleSoft, JDE, and more)
- Development, Modernization, Management, and Maintenance (including SOA)
- Applications Testing and Performance Services (including Lab-On-Hire)
- Product Engineering

### INFRASTRUCTURE SOLUTIONS

#### Enterprise Computing

- Application Technical Services
- Storage Services
- Platform Services
- Data Center Services

#### End User Computing

- Service Desk
- On-Site Services
- Configuration Management
- Architecture and Design

#### Enterprise Networking

- Converged Networks
- Mobility and Wireless
- Managed Networks
- Data Center Networking

#### Core Services

- Enterprise Service Management
- Business Intelligence
- Information Assurance
- Transition Management

### INSURANCE & BUSINESS PROCESS SOLUTIONS

#### Industry Business Process Solutions

- **Life Insurance and Annuities:** New Business, Policy, and Claims Administration
- **Health Insurance:** Policy and Claims Administration
- **Healthcare Providers:** Revenue Cycle Management
- **Government Agencies:** Scientific Support for Select Government Agencies
- Engineering Services Outsourcing
- Finance and Accounting

#### Core Process Capabilities

- Data Capture (Mailroom and Imaging)
- Data Entry
- Transaction Processing
- Customer Care
- Research and Analytics
- Program Management

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**perot**systems®

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